Tit for Tattling: Cooperation, communication, and how each could stabilize the other

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#### https://ncase.me/trust/

# THE EVOLUTION OF TRUST



### The evolution of altruism

- Altruism  $\rightarrow$  Helping others at a personal cost
- All explanation for the evolution of altruism ensure that altruists receive a second-order benefit that compensates the initial cost
- Indirect reciprocity  $\rightarrow$  individuals have their favors returned even by third parties
- **Communication** (in indirect reciprocity) is required to disseminate reputation

Under what conditions does the interaction between signaling and cooperation stabilize both high levels of (altruistic) cooperation and truthful, informative, and effective communication?



# Cooperation, communication, stability

- The agents evolve rules to
  - 1. Act in a prisoner's dilemma
  - 2. Communicate about the actions of others
- Under the conditions that allow for a stable cooperativecommunicative state, agents
  - 1. act and signal according to an aligned *norm*
  - 2. occasionally deviate from their strategy
  - 3. exert normative pressure on each other's signals  $\rightarrow$  favors truthfulness



#### Background, Cooperation

- **Strategy**  $\rightarrow$  set of rules for acting and signaling
- Norm → strategy that encodes a set of rules that is followed by the large majority of a social group
- Standing → defined recursively: some-one is in good standing if they cooperated, or if they defected against someone in bad standing, and to cooperate with agents iff they are in good standing
- Stern judging  $\rightarrow$  similar to standing, additionally puts those who cooperate with those in bad standing into bad standing.



# Background, Communication

- The stability of honest communication systems usually rely on some kind of pressure on the signaler to be truthful
- In its basic form, communicating the reputations of others places no such pressure on the signaler
- Truthfulness is not the only requirement: agents also need to be forthcoming (actually share the information they have)
- The stable strategy deals with it by treating failures to signal in the same way it treats lying



#### Communication

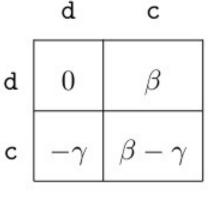
- Communication system  $\rightarrow$  set of mappings from meanings to symbols
- A communication system is **effective** when it is  $\rightarrow$ 
  - Uniform → everyone abides by the same mapping from meanings to symbols (corresponds to truthfulness)
  - Forthcoming → agents never fail to signal when they possess relevant information
  - Informative → everyone's mapping distinguishes between at least two meanings (guarantees that some information gets transmitted)



#### **Cooperation and Stability recalls**

- Cooperation is paying a cost,  $\gamma$ , for the benefit,  $\beta$ , of someone else
- Agent A's payoff in the prisoner's dilemma. d stands for defect and c stands for cooperate.

- A strategy is **stable** if no other strategy can invade it
- That is, no other strategy can proliferate in a population of 100% A-type agents (when A is said to 'predominate').



Agent B



Agent A

#### Model 1: A first pass

- Infinite number of rounds, agents interact in prisoner's dilemma
- Agents "tag" each other, each agent has one tag at a time
- Each round everyone pairs up at random and makes a choice (cooperate/deflect). An agent's choice may depend on their partner's current tag.
- Everyone signals a new "tag" for their partner (This process can be imagined as your partner writing a 0 or 1 on your forehead for your next partner to see, as the signal need only be known to one's next partner)
- Each agent can use whatever mapping they desire



#### Model 1: Strategies

• We want to find the **focal strategy**, that is, a strategy that leads to a *stable*, *highly cooperative and effective communicating population*.

Name	ID	Act for 0s	Act for 1s
Deflector	dd	d	d
Discriminator	dc	d	С
Reverse- discriminator	cd	С	d
Cooperator	СС	С	С

**Action Strategies** 

Signal of actor's new tag

<b>O</b>			<b>V</b>	
Partner's tag	Actor's action	Image scoring	Stan ding	Stern Judging
0	d	0	1	1
0	С	1	1	0
1	d	0	0	0
1	С	1	1	1



### Model 1: Focal strategy

- Stern discriminators as candidates to analyze for this model
  - 1. Action: coop with 1s, defects with 0s
  - 2. Signaling: tags cooperation with 1-agents and defection with 0agents with a 1, and cooperation with 0s and defection with 1s with 0.
- Analysis
  - Is the state *cooperative*?
  - Does the state *effectively communicate?*
  - Is it stable?



# Model 1: Analysis

• Is the state *cooperative*?

All who follow the stern discriminator strategy receive a tag of 1, so everyone will receive a 1-tag to start the second round, and thus, everyone will cooperate in the second round and so on. All rounds except the first are fully cooperative

• Does the state *effectively communicate*?

all agents abide by a separating, uniform mapping (as specified by the stern judging norm), and never withhold information

- Is it stable?
  - No payoff difference between individuals with the same action strategy but different languages (a 'pushover' discriminator that signals 1 about everyone does just as well as a stern discriminator)
  - **Some traits are unexpressed** (eg. Everyone cooperates, everyone receives a tag of 1)
  - A different strategy that exploit either of the above can invade



#### Model 2: Next!

- Addressing instabilities
  - Unpunishability of language → *Meta-signaling* tags agents based on their signal
  - Unexpressed traits → *Error* creates diversity
- Each round agents are either *actor* or *observer*
- Observers are assigned randomly (to actors or another observer)
- Actors interact in a prisoner's dilemma, using their strategies with error rate  $\varepsilon$  and signal by tagging each others with error rate  $\delta$
- Observers 'meta-signal' whether they agree or disagree with the observee's signal, and tag the accordingly to their meta-signaling strategy with error rate  $\delta$ , overwriting the observee's tag.



### Model 2: Analysis

- Focal strategy → Stern discriminator, meta-signaling strategy: 0 if they disagree, 1 if they agree.
- Is the state cooperative?
- Does the state *effectively communicate?*

Because of errors there are a nonzero portion of defections, but that portion can be made arbitrarily small by shrinking  $\epsilon$  and  $\delta$ .

• Is it stable?

We need to ensure that:

- Any strategy that deviates from the stern discriminator <u>does strictly</u> worse
- No latent traits exist that will cause invading strategies to be indistinguishable from stern discriminators.

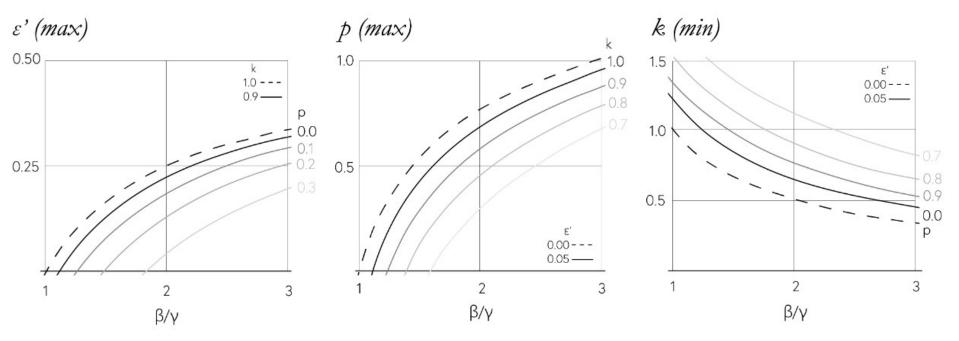


# Model 2: Any alternative strategy does worse

- Whenever an agent makes any decision there are three possible consequences of that decision:
- **1. first-order costs**  $\rightarrow$  immediate costs paid for a decision (eg. paying  $\gamma$  for cooperating)
- **2. second-order costs**  $\rightarrow$  costs borne for a decision in the subsequent action round (eg, their subsequent partner defects with them for having a 0-tag)
- **3. effects on future scenarios**  $\rightarrow$  the present decisions of agents may affect the conditions surrounding their future decisions, potentially affecting payoffs.



### Model 2: Values for strategy stability



- Effective error rate  $\varepsilon' \to \mbox{ combination of } \varepsilon$  and  $\delta$
- Probability of being an observer p
- Discounting factor  $k \to$  determines the present value of a series of future cash flows



#### Model 2: All traits are expressed with error

- Any strategy that deviates from the stern discriminator <u>does strictly</u> worse
- No latent traits exist that will cause invading strategies to be <u>indistinguishable</u> from stern discriminators. ( )
- There are three safeguards against the problem of unexpressed traits.
  - 1. Any bounded world state comes to pass (assuming infinite time), due to **error**
  - 2. Minimal relevant information is available to an agent in any given round, paring down the plausible world states to a set whose members are all reasonably likely to occur.
  - 3. Rare world states are extremely difficult to exploit because they rely on the confluence of deviations of many agents, which is very unlikely to occur.



# Discussion: Meta-signaling

- The concept of meta-signaling makes it clear why it makes sense to study the evolution of communication in the context of cooperation.
- It's what makes altruism conventionally stable
- Meta-signaling co-opts the indirect reciprocity mechanism for the purposes of maintaining the communication system
- The core innovation was repurposing a technology for the analogous purpose of maintaining itself, saving the effort of maintaining a separate system.
- it sets up a positive feedback loop: enhancements to the system lead to further enhancements



### Discussion: Norms & Equilibrium

- Communicating moral judgments (good/bad) simplifies complex behavior by collapsing detailed chains of actions into simple moral categories.
- Instead of tracking who cooperated or defected through complex histories, agents only need to know whether someone's action aligns with a "good" or "bad" tag.
- Stern discriminators outperform all other strategies, thus making the equilibrium robust
- Although there could be stable but defect-oriented states, group selection would favor cooperative groups due to low defection tendencies.



# Discussion: Social enforcing & Reputation

- Social enforcement of truthful signaling has two main advantages
  - it can flexibly set costs to maintain truthfulness
  - it's resistant to destabilization by selection pressures
- Reputation is crucial across social interactions, helping agents decide whom to cooperate with and how to administer punishment.
- This reputation system evolved to facilitate cooperation but has since been adapted for third-party punishment, enabling social order in complex groups.



#### Conclusions

- This study identifies three stability conditions for a basic communication system:
  - Meta-signaling
  - error tolerance
  - stern judging norms
- The logical next research step would be about Alternative equilibria, exploring alternative pathways or Complex communication, investigating more elaborate language systems (reinforced learning, cognitive limits).

